MOBILE, ALABAMA
JANUARY 31, 2018

2017 Commercial Wall Foam Winner

2017 Residential Wall Foam Winner

2017 Roof Foam Greater than 40,000 sq. ft. Winner

2017 Specialty Applications Winner

2017 Roof Foam Less than 40,000 sq. ft. Winner
Welcome to the 13th Annual National Industry Excellence Awards

The Spray Polyurethane Foam Alliance (SPFA) is proud to present the 2018 Contractor Awards Ceremony. This event exists solely to celebrate the diversity and impact of SPF along with the great projects, contractors and manufacturers that make it happen.

One of the most memorable parts of the convention for me is when we take time to come together in celebration of the work our industry does. It’s just plain fun and the energy around the event has grown every year. The projects are judged by a jury of peers, comprised of professionals from many corners of the high-performance construction industry, using their unpaid personal time to judge projects. Projects are submitted to them anonymously and considered only on their merits. My personal, heartfelt, and sincere “thank you” to the judges and the companies that took a shot at winning this year through their submissions. SPFA provides member-value to winners by utilizing the projects for Sprayfoam Professional Magazine articles highlighting the benefits of SPF for professional and general audiences alike. They go on the SPFA industry website as Success Stories, and we share the details of the runners-up projects and finalists with other trade publications looking for positive stories of SPF.

Winners get a beautiful crystal award and banner for demonstration in their office or conference booths, and receive a press-kit to promote their success within their local markets. It’s all about value, and value is derived from the selectiveness and validity of the process, and the quality of projects submitted. It is a member-only program, free to participate, and any one of you could win on any given day. Submitting a project is like asking to win, and one never gets unless one asks.

SPFA is a vehicle for industry transformation. The companies doing the great projects and showing how SPF is superior using top-notch materials and installers are the ones with their foot on the gas pedal. Nominees were challenged to demonstrate the successful, professional installation of spray foam in multiple settings, and the quality in workmanship that raises the bar for all contractors. Congratulations to the winners! I look forward to working with them in the months ahead to highlight their accomplishments and utilizing them to increase SPF’s market and branding. As the program grows, so too does the recognition among the industry for winning an SPFA Contractor’s Award. This should be a motivating force for those considering projects throughout 2018 that would make great entries at Sprayfoam 2019 when we are back in sunny Florida. Plan ahead, document a good project, submit a kick-butt write-up, and you could be on the stage next year. Remember, it’s one of the few industry awards programs for members-only, and we never charge an entrance fee – why would you not have a project in the running for 2019?

Yours In Service,

Kurt P. Riesenberg, Executive Director, SPFA
CONTENTS

4  What Does it Mean to be a Winner?
6  Commercial Wall Foam
8  Elastomeric Wall Foam
9  Residential Wall Foam
10 Roof Foam Less than 40,000 square feet
12 Roof Foam Greater than 40,000 square feet
13 Specialty Applications
14 Judges
15 Sponsors
WHAT DOES IT MEAN TO BE A WINNER?

How can I increase my chances of winning an Excellence Award?

1. Enter a project – you can’t win if you don’t submit a project.
2. Review your entry based on the judging criteria:
   - A. Innovation (5%)
   - B. Best Practice (20%)
   - C. Problem Solving (10%)
   - D. Risk Mitigation (20%)
   - E. Value for Money (25%)
   - F. Speed of Delivery (5%)
   - G. Environmental Sustainability (15%)

Each project submitted is likely impressive. But it is essential for winning to spend a bit of time thinking about how a project will be seen by judges and the SPF community. Your effort to communicate its uniqueness could be the difference between 1st, 2nd, or last place. One suggestion from past winners: ask for write-up assistance from the manufacturer of the product sprayed – typically they have marketing expertise and staff that can assist you. Don’t forget – your winning project is good promotion for them too!
If you missed the chance to submit this year, you have a year to plan your project for submission to the 2019 contest! Start thinking about it now so you can keep an eye out for that perfect project during the year that could make you a 2019 winner.

What do I get if my project wins?

1. Crystal award etched with your company name for display in your office.

2. 2‘x6’ Pop-up display banner highlighting you as an award winner. This banner makes a great demonstration tool in your office lobby, your website, local or regional trade events where you may have an exhibit (e.g. regional chamber of commerce event).

3. Media kit to assist in the marketing of your victory. This kit provides a model press release for you to fill in and distribute to the media outlets in your service area, along with pictures of your project. This will assist you so you can return from the awards ceremony ready to promote yourself.

4. Listing on SPFA website as an award winner. Other promotional opportunities may arise throughout the year such as highlighting the winning project in Sprayfoam Professional, selecting a picture for the cover of the SPFA annual membership directory, and other opportunities.

5. Recognition in the Industry for your outstanding work. SPF takes a high-performance contractor to do the job exceptionally and produce a winning project. Use this to differentiate yourself from your competition.
COMMERCIAL WALL FOAM

Elite Insulation & PolyPro, LLC
Keezell Building - Matchbox Realty and Management Services

Wedge Roofing
Realms Cellars

Orr Industries
Ellis Island Hospital Complex Restoration Project

Thermo Dynamic Insulation, LLC
Autumn Event Center

The Drying Company, LLC
JMU Dining Facility

BIOFOAM, Inc.
O’Hare International Airport Consolidated Car Rental Facility

Apex Industries Inc.
One Belleview Station

Donofrio General Contractors Corp.
Il Centro: Cultural Center for the Federation of Italian-American Organizations
Callahan Foam Insulators
   N&W Farms

Hayesco, Inc.
   Glaum Egg Ranch Quonset Hut

Thermo Dynamic Waco, LLC
   Extraco Event Center

FoamCoat Roofing & Coatings, Inc.
   Interior foam and coating application in extremely corrosive environment to protect ceiling

FoamCoat Roofing & Coatings, Inc.
   Truck stop interior insulation

Beyond Foam Insulation, Ltd.
   Calgary New Central Library (NCL)

Puff, Inc.
   Hoover Treated Wood Products

United Thermal Systems
   Kent Nutrition

Greenstamp Insulation
   Beaver Country Day School
NOMINEES

ELASTOMERIC ROOF COATING

West Roofing Systems, Inc.
Colonnade Towers Metal Roof Restoration

Sadler Coating Systems
Cargill concrete grain storage facility

Henderson-Johnson Co., Inc.
Franklin County Technical School

Arizona Foam and Spray
Raytheon Building Recote at UA Tech Park

FoamCoat Roofing & Coatings, Inc.
Metal Church Roof

United Thermal Systems
Sherwin Williams

United Thermal Systems
Sheraton Inn
NOMINEES

RESIDENTIAL WALL FOAM

SDI Insulation, Inc.
Jacobson Residence, by BONE Structure

951 Construction
The Flex House - a Vision House by GreenBuilder Media and Shelter Dynamics

Purefoam Roofing & Insulation
Rock Island Arsenal Family Housing

DFW Thermal/LCR Contractors
9 Post and Paddock

Attic Systems, Inc.
Encapsulation of Middletown Attic with Closed Cell Spray Foam

Kinzler Construction Services
Texas Flip N Move Farmhouse

Green Leaf
Sycamore Summer Set Farms

Insulate SB
The Floating Beach House

MCS Insulation
Jeff Martin of Reed Lane in Covington, LA
ROOF FOAM LESS THAN 40,000 SQ. FT.

Wedge Roofing
Mario Corbett, Round House

West Roofing Systems, Inc.
Cleveland Airport Systems - B Concourse Security Checkpoint

Warwick Roofing
Chesapeake House on The Bay

United Thermal Systems
G & A Office Building

Central Coating Company, Inc.
Mills Square Tower Roof Replacement

Purefoam Roofing & Insulation
Fort Knox Building #483

Diversified Roofing Corporation
White Horse Subdivision
Purefoam Roofing & Insulation  
Ft. Knox Elementary

FoamCoat Roofing & Coatings, Inc.  
County school system bus garage facility - roof replacement

FoamCoat Roofing & Coatings, Inc.  
Truck stop new construction roof

Foam Tight Roofing and Insulation, Inc.  
PSE&G LEED Platinum Green Roof

DFW Urethane  
Westbend Building

Henderson-Johnson Co., Inc.  
Scotia Glenville CSD District Office

FoamCoat Roofing & Coatings, Inc.  
Replace a failing rubber roof system with a FoamCoat roof

Ex-E1 Sustainable Building Systems, LLC  
Church Alive
NOMINEES

ROOF FOAM GREATER THAN 40,000 SQ. FT.

United Thermal Systems
Marquardt Switches

Central Coating Company, Inc.
Cirby Hills Hospital

Barrier Specialty Roofing and Coatings, Inc.
General Coatings Manufacturing

Central Coating Company, Inc.
Baltimore Aircoil Company - SPF Roofing & Daylighting - Phase II

Central Coating Company, Inc.
Verseon, Inc. - Roof Replacement Project

Insulated Roofing Contractors
Atlanta State Farmers Market

spraytight, Inc.
Homrich Monroe
RPC Industries, JACKCRETE Division
Interstate 264 Midtown Elizabeth River Tunnels
Wall Joint Sealing and Void Fill

West Roofing Systems, Inc.
Grace Baptist Church - Passion Play

Purefoam Roofing & Insulation
Louisville Metropolitan Sewer District

Anchor Insulation
Conversion of 18-Wheeler Trailers to Portable Clean Rooms
for CVS Pharmacy

Ex-E1 Sustainable Building Systems, LLC
Joe Gotchia Residence

FoamCoat Roofing & Coatings, Inc.
City Water Tank
THANK YOU TO OUR JUDGES!

Rick Duncan
SPFA

Brad Houlden
Houlden Contracting Inc.

Mason Knowles
Mason Knowles Consulting, LLC

Robb Smith
Dimensional Building Consultants

Jim Anderson
JA Consulting, LLC

Laverne Dalgleish
Building Professionals

Mike Fischer
Kellen Building Codes and Advocacy

Mary Bogdan
Honeywell
See you at the Sprayfoam 2019 Convention & Expo!