SPFA NATIONAL INDUSTRY EXCELLENCE AWARDS 2016

FEBRUARY 10, 2016
ORLANDO, FL
Welcome to the 11th Annual National Industry Excellence Awards

The Spray Polyurethane Foam Alliance (SPFA) is proud to present the 2016 Contractor Awards Ceremony. This event exists solely to celebrate the diversity and impact of SPF along with the great projects, contractors and manufacturers that make it happen.

One of the most memorable parts of the convention for me is when we take time to come together in celebration of the work our industry does. It’s just plain fun and the energy around the event has grown every year. The projects are judged by a jury of peers, comprised of professionals from many corners of the high performance construction industry, using their unpaid personal time to judge projects. Projects are submitted to them anonymously and considered only on their merits. My personal, heartfelt, and sincere “thank you” to the judges and the companies that took a shot at winning this year through their submissions. SPFA provides member-value to winners by utilizing the projects for Sprayfoam Professional Magazine articles highlighting the benefits of SPF for professional and general audiences alike. They go on the SPFA industry website as Success Stories, and we share the details of the runners-up projects and finalists with other trade publications looking for positive stories of SPF.

Winners get a beautiful crystal award and banner for demonstration in their office or conference booths, and receive a press-kit to promote their success within their local markets. It’s all about value, and value is derived from the selectiveness and validity of the process, and the quality of projects submitted. It is a member-only program, free to participate, and any one of you could win on any given day. Submitting a project is like asking to win, and one never gets unless one asks.

SPFA is a vehicle for industry transformation. The companies doing the great projects and showing how SPF is superior using top-notch materials and installers are the ones with their foot on the gas pedal. Nominees were challenged to demonstrate the successful, professional installation of spray foam in multiple settings, and the quality in workmanship that raises the bar for all contractors. Congratulations to the winners! I look forward to working with them in the months ahead to highlight their accomplishments and utilizing them to increase SPF’s market and branding. As the program grows, so too does the recognition among the industry for winning an SPFA Contractor’s Award. This should be a motivating force for those considering projects throughout 2016 that would make great entries at Sprayfoam 2017 when we are back in absolutely gorgeous Palm Springs, California! Plan ahead, document a good project, submit a kick-butt write-up, and you could be on the stage next year. Remember, it’s one of the few industry awards programs for members-only, and we never charge an entrance fee – why would you not have a project in the running for 2017?

Yours In Service,

Kurt P. Riesenber,
Executive Director, SPFA
Table of Contents

4 What it Means to be a Winner
5 Commercial Wall Foam
6 Residential Wall Foam
7 Roof Foam Greater than 40,000 square feet
8 Roof Foam Less than 40,000 square feet
9 Specialty Applications
10 Judges
11 Sponsors

If you missed the chance to submit this year, you have a year to plan your project for submission to the 2017 contest!

Start thinking about it now so you can keep an eye out for that perfect project during the year that could make you a 2017 winner.
WHAT DOES IT MEAN TO BE A WINNER?

How can I increase my chances of winning an Excellence Award?

1. Enter a project – you can’t win if you don’t submit a project.
2. Review your entry based on the judging criteria:
   A. Innovation (5%)
   B. Best Practice (20%)
   C. Problem Solving (10%)
   D. Risk Mitigation (20%)
   E. Value for Money (25%)
   F. Speed of Delivery (5%)
   G. Environmental Sustainability (15%)

Each project submitted is likely impressive. But it is essential for winning to spend a bit of time thinking about how a project will be seen by judges and the SPF community. Your effort to communicate its uniqueness could be the difference between 1st, 2nd, or last place. One suggestion from past winners: ask for write-up assistance from the manufacturer of the product sprayed – typically they have marketing expertise and staff that can assist you. Don’t forget – your winning project is good promotion for them too!

Submitting a project is not a difficult task, but it isn’t a thirty second deal either. You need to take pictures, write it up, submit it and come to the awards program.

What do I get if my project wins?

1. Crystal award etched with your company name for display in your office.
2. 2’x6’ Pop-up display banner highlighting you as an award winner. This banner makes a great demonstration tool in your office lobby, your website, local or regional trade events where you may have an exhibit (e.g. regional chamber of commerce event).
3. Media kit to assist in the marketing of your victory. This kit provides a model press release for you to fill in and distribute to the media outlets in your service area, along with pictures of your project. This will assist you so you can return from the awards ceremony ready to promote yourself.
4. Listing on SPFA website as an award winner. Other promotional opportunities may arise throughout the year such as highlighting the winning project in Sprayfoam Professional, selecting a picture for the cover of the SPFA annual membership directory, and other opportunities.
5. Recognition in the Industry for your outstanding work. SPF takes a high performance contractor to do the job exceptionally and produce a winning project. Use this to differentiate yourself from your competition.
<table>
<thead>
<tr>
<th>Nominee</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arithane</td>
<td>Jain Center of Southern California (JCSC)</td>
</tr>
<tr>
<td>Biofoam Inc.</td>
<td>Caroline Hedger Apartments</td>
</tr>
<tr>
<td>Biofoam Inc.</td>
<td>UIUC - Natural History Museum</td>
</tr>
<tr>
<td>DAW Construction</td>
<td>Miner’s Lodge at Park City Mountain Ski Resort</td>
</tr>
<tr>
<td>DAW Construction</td>
<td>Salt Lake City Airport</td>
</tr>
<tr>
<td>Ecological</td>
<td>Coca-Cola Warehouse</td>
</tr>
<tr>
<td>Ethridge Foam Seal Insulation</td>
<td>Coosa High School</td>
</tr>
<tr>
<td>Nova Spray Foam</td>
<td>Virts Farmers Market and Restaurant</td>
</tr>
<tr>
<td>Pisgah</td>
<td>The Village Hotel at Biltmore Estates</td>
</tr>
<tr>
<td>Purefoam Roofing &amp; Insulation</td>
<td>Coca-Cola</td>
</tr>
<tr>
<td>Purefoam Roofing &amp; Insulation</td>
<td>Ky State Central Lab</td>
</tr>
<tr>
<td>R&amp;A Contracting, Inc.</td>
<td>Bissinger’s</td>
</tr>
<tr>
<td>Smart Choice</td>
<td>Shepherd’s Garden</td>
</tr>
<tr>
<td>United Thermal Systems</td>
<td>Stritt &amp; Priebe Warehouse Renovation</td>
</tr>
<tr>
<td>West Roofing Systems, Inc.</td>
<td>Ferrolux Gibraltar Facility Rehabilitation and Expansion</td>
</tr>
</tbody>
</table>
RESIDENTIAL WALL FOAM

Nominee

A New Millennium
Arizona Foam & Spray
EMC Insulation
Foam Insulators of MD & VA
Polyseal
Purefoam Roofing & Insulation
USI

Project

Next Generation Adobe Home
Gila River Indian Community
Superstition Mountain Estate
The Lightning House
Point Lay Housing
Barn/house
NextGen Net Zero/Healthy House
<table>
<thead>
<tr>
<th>Nominee</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arithane</td>
<td>Petco National Distribution Center</td>
</tr>
<tr>
<td>Arizona Foam &amp; Spray</td>
<td>@51 Apartments</td>
</tr>
<tr>
<td>Arizona Foam &amp; Spray</td>
<td>Harley-Davidson</td>
</tr>
<tr>
<td>Central Coating Company</td>
<td>Bee Sweet Citrus - SPF Roofing and Solar Project</td>
</tr>
<tr>
<td>Central Coating Company</td>
<td>Crowne Plaza Hotel</td>
</tr>
<tr>
<td>FoamCoat Roofing &amp; Coatings</td>
<td>Veolia Water</td>
</tr>
<tr>
<td>Henderson - Johnson Co. Inc.</td>
<td>Sidney Central School District</td>
</tr>
<tr>
<td>R&amp;A Contracting, Inc.</td>
<td>GS&amp;S Hall Street</td>
</tr>
</tbody>
</table>
ROOF FOAM LESS THAN 40,000 SQ. FT.

Nominee
Arithane
Arizona Foam & Spray
Biofoam Inc.
Central Coating Company
FoamCoat Roofing & Coatings
Midgaard
Polyseal
Purefoam Roofing & Insulation
Ribco, INC.
RPC Industries, Inc.
Sadler Coating Systems
Sadler Coating Systems
Southwest Spray Foam
Wedge Roofing
West Roofing Systems, Inc.
Vaughan Roofing & Sheet Metal, LLC

Project
Nancy Ridge
Southwest College of Naturopathic Medicine
Chicago Children’s Theatre
Plantronics Building 375
Holy Trinity Church
Kelowna Home
Nuiqsut Community Center
Historic Building Somerset KY
Town of Tonawanda Maintenance Building
Automation Controls, Inc. Quonset Hut Roofing
City of Eagle Grove Water Treatment Plant
Historic Town Hall
Manderfield School Renovation
“John Gaw Meem” Restoration
Small Precision Tools - USA Facility
Nature Realm
BASF Geimar Utility Administration Building
(including 24/7 technical center)
SPECIALTY APPLICATIONS

Nominee
Biofoam Inc.
FoamCoat Roofing & Coatings
Foam InSEALators
Polyseal
RPC Industries, Inc. (JACKCRETE Division)
Smart Seal Foam
United Thermal Systems
West Roofing Systems, Inc.

Project
Special Weapons Vault
FoxWoods Casino/Tanger Outlets Addition
Handi-Fill® Wall Seal low pressure pour-in-place polyurethane foam injected into an uninsulated wall cavity of a 1910 farm house
Alaska Radar Site
RuhRPumpen Facility
Landmark Structures Metal Panels
Superior Materials Silo Project
Grace Baptist Church Nativity
THANK YOU TO OUR JUDGES!

Jim Andersen
JA Consulting LLC

Rick Duncan
SPFA

James Kirby
Kirby Energy Group, Inc.

Mason Knowles
Mason Knowles Consulting

Roger Lock
Raymond Engineering

Roger Morrison
Deer Ridge Consulting, Inc.

Xuaco Pascual
Honeywell

Robb Smith
Amtech Building Sciences, Inc.

Mac Sheldon
Sheldon Consulting

And a special thank you to,

Mary Bogdan
Honeywell

Without her hard work and dedication, this program would not exist!
It’s never too early to get started for next year!

Sprayfoam 2017
Palm Springs, CA
January 29 – February 1, 2017

sprayfoam.org